General Agencies

Combined Health/Life

Diamond Producers (\$50,000 & Above)

Midland Life Insurance Agency, Inc.

Diamond Producers (\$50,000 & Above)			
Ahlbum, Jon	The Ahlbum Group	\$73,858	19
Platinum Producers (\$30,000 - \$50,000	0)		
Lemar, Mike	Sunshine State Agency	\$37,834	17
Gold Producers (\$10,000 - \$30,000)			
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,842	12
Robbins, Philip L.	Robbins Insurance Agency	\$17,224	2
Wroblewski, Robert M.	SOS Insurance Group	\$13,931	9
Concklin, Ron	Rosenberg-Concklin, Inc.	\$13,903	9
Ross, Michael	Broker Connection, Inc.	\$11,676	1
Schwartz, Scott J.	Insurance Protection Services	\$11,556	1
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$10,485	10
Silver Producers (\$5,000 - \$10,000)			
Mednick, Scott E.	Professional Insurance Systems of Florida	\$9,204	3
Centurion Agency, Ltd.		\$8,430	3
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$8,260	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$7,764	2
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$7,129	4
Schuler, James F.	Consumer Group Services, Inc.	\$7,024	1
Loeb, Robert S.	Westchester Benefit Group, Inc.	\$6,805	1
Wildgoose, Jevanka J.		\$6,054	1
American Eagle Consultants, Inc.		\$5,784	3
Mistroff, Michael	Premier Senior Solutions	\$5,736	1
Cordell, Gary L.	Cordell Insurance Agency	\$5,148	1
Bronze Producers (\$2,500 - \$5,000)			
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$4,956	1
Siddique, Nayeem M.	Siddique Insurance Agency	\$4,664	2
Dworkin, Earl D.	Dworkin Insurance Agency	\$4,020	1
U.S. Family Financial Services, Inc.		\$3,940	1
Borchers, Joseph H.	Borchers Insurance Agency	\$3,900	1
Broedell, Joseph F.	Broedell Insurance Agency	\$3,900	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$3,900	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$3,732	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,658	2
Baacke, Brian W.	Baacke Insurance Agency	\$3,180	2
Spak, Robert I.	Spak Insurance Agency	\$3,088	1
Olguin, Loren A.	Olguin Insurance Agency	\$2,940	1
Zion, Joseph S.	Zion Insurance Agency	\$2,856	1
Gress, Ronald	United Specialty Associates Corp.	\$2,844	1
Brown, Matt	Brown Insurance Agency	\$2,806	1
Lewis, Charles E.	Lewis Insurance Agency	\$2,796	1
Alcott Insurance Agency, Inc.		\$2,700	1
		<i>42,100</i>	<u> </u>

FIRST VA Weekly Leader Board

FOR THE WEEK ENDING

\$2,688

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January 12, 2014

FIRST VA Weekly Leader Board

Writing Agents Combined Health/Life

FOR THE WEEK ENDING

January 12, 2014

Diamond Producers (\$20,000 & Above)

Ahlbum, Tim	\$18,552	Robbins, Philip L.	\$16,088		
Gold Producers (\$10,000 - \$15,000)					
Jedlicka, George T.	\$11,676	Schwartz, Scott J.	\$11,556		
Silver Producers (\$5,000 - \$10,000)					
Edwards, Jackson IV	\$9,048	Guyette, James V.	\$6,394		
Catron, Edward A.	\$8,460	Wildgoose, Jevanka J.	\$6,054		
Malpigli, Frank W.	\$7,244	Mistroff, Michael	\$5,736		
Hackmeier, Jeff D.	\$7,024	Primack, Neil E.	\$5,388		
Borosak, William J. Jr.	\$6,924	Speas, Van R. II	\$5,352		
Weinstein, Sanford E.	\$6,864	Gerner, Karen C.	\$5,268		
Loeb, Robert S.	\$6,805	Sachs, Kerry	\$5,232		
Reeves, Peggy	\$6,684	Cordell, Gary L.	\$5,148		
Gordon, Aaron	\$6,660				
Bronze Producers (\$2,500 - \$5,000)					
Sheldon, Paul T.	\$4,956	Gratzon, Peter	\$3,396		
Kraus, Bernard	\$4,653	Richard, Paul	\$3,276		
Brown, Rebecca J.	\$4,584	Wardell, Ronald P.	\$3,276		
Mairano, Alexander	\$4,572	Laughman, Alan L.	\$3,192		
Holzman, Robert	\$4,536	Reyes, Gustavo M.	\$3,192		
Palmer, Casey V.	\$4,392	Kahn, Peter S.	\$3,108		
Barta, Devin M.	\$4,236	Spak, Robert I.	\$3,088		
Brown, Matthew	\$4,104	Olguin, Loren A.	\$2,940		
Willis, Rick J.	\$4,078	Stevens, Jason	\$2,928		
Dworkin, Earl D.	\$4,020	Zion, Joseph S.	\$2,856		
Jones, Bruce T.	\$3,940	Hanes, Darlene M.	\$2,854		
Aarons, Neill	\$3,900	Brahms, Janis L.	\$2,844		
Borchers, Joseph H.	\$3,900	Hall, Tiffany	\$2,844		
Broedell, Joseph F.	\$3,900	Drake, Maryellen	\$2,832		
Nuzzi, Joseph	\$3,900	Brown, Matt	\$2,806		
Sachs, Kerry	\$3,900	Lewis, Charles E.	\$2,796		
Zupnick, Eliezer S.	\$3,900	Albala, Joel M.	\$2,700		
Rubin, Leibish	\$3,820	Willis, Greg G.	\$2,688		
Hamburg, Richard A.	\$3,564	Saylor, Dexter R.	\$2,676		
Kingsley, Beverly J.	\$3,480		,		